Energy Business Opportunities & Technology Exposition

Bringing together commercial, industrial and Government stakeholders to explore energy solutions and partnerships

Exhibitor/Supporter Prospectus

www.energyhuntsvillesummit.com

February 25-27, 2019

The Marriott Hotel
@ The US Space & Rocket Center
Huntsville, Alabama

An Energy Huntsville Initiative Event
Summit Theme & Overview

The 2019 Annual Energy Summit is a 2.5-day event of speakers, panels, exhibits, training and networking that will bring together approximately 400 participants around the theme: “Focused Opportunities for Government and Communities - Providing insight into Energy Resiliency, Energy Cyber Security, Advanced Manufacturing, Energy Efficiency, and Partnerships among Cities, Companies, and Installations.”

If you want to grow your energy business, you need to attend the Energy Huntsville sponsored 2019 Annual Energy Summit. There are opportunities in the business of energy for a broad spectrum of companies including start-ups and small businesses all the way through large energy prime contractors. The market is growing in all the Commercial, State and Federal Government sectors. The 2019 Annual Energy Summit brings together players from across this spectrum to educate, network and create partnerships for success. Come join us!

There will be four main sessions, each with an opening keynote speaker:

**Energy Initiatives and Challenges** – Participants in this session include the Department of Energy (DOE), Tennessee Valley Authority (TVA), DOE’s Federal Energy Management Program (FEMP), City of Huntsville, Huntsville Utilities, as well as others. This session is rich in experience and will provide a broad perspective of current energy initiatives, the DOE’s programs to help, as well as the challenges to overcome.

**Cybersecurity and Resiliency – Impact on Energy Projects** – The participants in this session include the US Army Corps of Engineers Huntsville Center, the Cyber Huntsville Initiative, Dynetics, Mission Multiplier and more. This session will give attendees insight into the cyber security and resiliency issues, and their impacts on today’s energy projects.

**Energy Resiliency** – The participants in this session include the Army’s Energy & Sustainability office, DOE’s Weatherization and Intergovernmental Programs (WIP), Alabama Department of Economic and Community Affairs (ADECA), Toyota Huntsville Operation, Johnson Controls, and others. This session will address Government and commercial challenges and solutions to energy resiliency.

**Advanced Manufacturing** – The participants in this session include Toyota Huntsville Operation, DOE, FEMP, Cintel, and others. This session will discuss energy management and the integration of advanced technology and how companies are managing energy today as well as their future initiatives.
# Schedule of Events

## Monday, February 25, 2019

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<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>3:00pm - 5:00pm</td>
<td>Registration</td>
<td>Foyer</td>
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<tr>
<td>5:00pm - 8:00pm</td>
<td>Opening Reception</td>
<td>Exhibit Hall</td>
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## Tuesday, February 26, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>7:30am - 8:30am</td>
<td>Registration and Continental Breakfast</td>
<td>Foyer, Salon A&amp;B</td>
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</table>
| 8:30am - 8:45am | Welcome Address                                      | Mr. Jay Newkirk, Chairman of the Board, Energy Huntsville  
|                |                                                     | Mr. Cedreck Davis, Executive Director, Energy Huntsville  
|                |                                                     | Mr. Harrison Diamond, Business Relations Officer, City of Huntsville (Invited)  
|                |                                                     | Dr. Deborah Barnhart, CEO, U.S. Space & Rocket Center (Invited)  |
| 8:45am - 9:30am | First Day Opening Keynote Presentation              | Mr. Rob Ivester, Director, Federal Energy Management Program, U.S. Department of Energy  |
| 9:30am - 10:00am | Break & Networking                                | Exhibit Hall, Salon A&B          |
| 10:00am - 11:30am | Energy Panel                                        | The Energy Panel is moderated by Natasha Shah, VP NORESCO (former NAESCO board chair)  
|                |                                                     | Mr Jay Stowe, Tennessee Valley Authority (Invited)  
|                |                                                     | Mr. Harrison Diamond, Business Relations Officer, City of Huntsville (Invited)  
|                |                                                     | Ms. Stacy Cantrell, Vice President, Engineering, Huntsville Utilities  
|                |                                                     | Dr. Robert L. Straitt, CEM, CDSM, Resource Efficiency Manager, HQ. U.S. Army Materiel Command  
|                |                                                     | Mr. John Marra, Program Manager, Siemens & Former DOE H2 Turbine Project Director  |
| 11:30am - 1:00pm | Lunch & Networking                                 | Exhibit Hall, Salon A&B          |
| 1:00pm - 1:45pm | Cybersecurity and Resiliency Session Keynote        | Mr. Robert Hamilton, FBI Senior Director, Redstone Arsenal (Invited)  |
| 2:15pm - 4:00pm | Cybersecurity Panel                                 | The Cybersecurity Panel is moderated by Ms. Nichole O'Brien, CyberHuntsville  |
2:15pm - 4:00pm  
**Panelists**

- Mr. Jamie Miller, President/CEO, Mission Multiplier
- Mr. Dan Shepherd, Chief, Information Assurance & Information Technology Branch/Control System Cybersecurity, U.S. Army Corps of Engineers
- Mr. Shane Hammett, VP and CIO, StraightSys
- Mr. Jonathan Pettus, Director of Cybersecurity & Information Technology Solutions, Dynetics
- Mr. Jonathan Hard, CEO, H2L Solutions
- Mr. Mike Worley, CISSP, CCSP, ITIL-F, Technical Director, Joint, Air Force and Coalition Sector, General Dynamics Information Technology

4:00pm - 5:00pm  
**Networking & Exhibits**

(Exhibit Hall)

**Wednesday, February 27, 2019**

8:00am - 8:30am  
**Registration and Continental Breakfast**

(Foyer, Salon A&B)

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<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Location</th>
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<tbody>
<tr>
<td>8:30am - 8:40am</td>
<td><strong>Introductions</strong></td>
<td>(Exhibit Hall, Salon A&amp;B)</td>
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<tr>
<td>8:40am - 9:30am</td>
<td><strong>Second Day Opening Keynote Presentation</strong></td>
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<tr>
<td>9:30am - 10:00am</td>
<td><strong>Break &amp; Networking</strong></td>
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<tr>
<td>10:00am - 11:30am</td>
<td><strong>Resiliency Panel</strong></td>
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<tr>
<td>11:30am - 1:00pm</td>
<td><strong>Lunch &amp; Networking</strong></td>
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**Resiliency Panel**

The Resiliency Panel is moderated by Mr. Sandeep Pednekar, CEO & Innovator, Renewable Energies, Inc.

**Panelists**

- Mr. R. Paul Robinson, Chief, Energy Division, U.S. Army Engineering and Support Center, Huntsville, U.S. Army Corps of Engineers
- Ms. Alicen Kandt, National Renewable Energy Lab,
- Mr. Karl D. Frost, Energy Efficiency Unit Chief, Energy Division, Alabama Department of Economic and Community Affairs
- Mr. Paul Collopy, Professor, Systems Engineering, University Alabama-Huntsville
- Ms. Africa Welch-Castle, PE, CEM, CDSM, LEED GA, UMCS/M&S Program Manager & ESPC Program Manager, Building Technologies & Solutions, Johnson Controls
- Mr. Jay C. Almlie, Principal Engineer, Mid/Downstream Oil & Gas Group Lead, University of North Dakota, Energy & Environmental Research Center

1:00pm - 1:45pm  
**Advanced Manufacturing Session Keynote**

Sofos Harbert Renewable Energy (Invited)

1:45pm - 2:15pm  
**Break & Networking**

(Exhibit Hall, Salon A&B)

2:15pm - 4:00pm  
**Advanced Manufacturing Panel**

The Advanced Manufacturing Panel is moderated by Ms. Ruchi Singhal, Program Director, Facility Energy, Cintel, Inc. & Board Chair, Nexus Energy Center
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Participants</th>
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</thead>
</table>
| 2:15pm - 4:00pm | Panelists               | Ms. Jeneen Horton, REM, CEM, Environmental/Facilities Manager, Toyota Huntsville  
Mr. DeWayne Howell, Facilities Manager, Polaris Industries  
Mr. Rudy Hornsby, Senior VP for Operations, Huntsville Hospital  
Alabama Industrial Assessment Center |
| 4:00pm - 4:30pm | Wrap-Up and Closing Remarks | Mr. Jay Newkirk, Chairman of the Board, Energy Huntsville  
Mr. Cedreck Davis, Executive Director, Energy Huntsville |
## Breakout Sessions

We have a number of breakout sessions planned as well, divided into two main areas: Energy Management and Technology.

### Tuesday, February 26, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Technology</th>
<th>Energy Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00am</td>
<td><strong>Distributed Energy Solutions</strong></td>
<td><strong>ESPC M&amp;V</strong></td>
</tr>
<tr>
<td>10:00am</td>
<td>Ms. Africa Welch-Castle, PE, CEM, CDMS, LEED GA, UMCS/M&amp;$ Program Manager &amp; ESPC Program Manager, Building Technologies &amp; Solutions, Johnson Controls</td>
<td></td>
</tr>
<tr>
<td>10:30am - 11:30am</td>
<td><strong>Prosumer Microgrid Scenarios - Approaches to Greenfields and Brownfields</strong></td>
<td><strong>Resilience -- Case Study of U.S. Department of Agriculture</strong></td>
</tr>
<tr>
<td>10:30am</td>
<td>Mr. Scott Higgins, Schneider Electric</td>
<td>Ms. Alicen Kandt, U.S. Department of Energy</td>
</tr>
<tr>
<td>12:00pm - 1:00pm</td>
<td><strong>Showcase Presentation: Water Resilience Strategies</strong></td>
<td><strong>Showcase Presentation: Self-Sustaining Buildings</strong></td>
</tr>
<tr>
<td>12:30pm - 1:00pm</td>
<td><strong>Transforming Hidden Building Potential into Business Results</strong></td>
<td>Mr. Richard Gilles, Sain Engineering Associates, Inc.</td>
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<tr>
<td>1:00pm - 1:45pm</td>
<td><strong>Energy Management and ISO 50001 (TBD)</strong></td>
<td><strong>Reserved for Meeting</strong></td>
</tr>
<tr>
<td>2:15pm - 4:00pm</td>
<td><strong>Microgrids/Distribution Automation</strong></td>
<td><strong>Integrating Energy Programs and Services to Complete the Energy Puzzle</strong></td>
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<tr>
<td>2:15pm - 4:00pm</td>
<td>Mr. Will Edwards, CISSP, PE, Project Engineer III, SEL Engineering Services, Inc.</td>
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<tr>
<td>4:00pm - 5:00pm</td>
<td><strong>ISO 50001 Overview and DOE 50001 Ready Navigator/Tools</strong></td>
<td><strong>Meet with U.S. Army Corps of Engineers, Huntsville Center, Programs</strong></td>
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</table>

### Wednesday, February 27, 2019

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<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>10:00am - 11:00am</td>
<td><strong>U.S. Department of Energy Combined Heat and Power Technical Assistance Partnership</strong></td>
<td><strong>Reserved for Meeting</strong></td>
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<tr>
<td>11:00am - 11:30am</td>
<td><strong>Advanced Manufacturing Tools and Programs - MEASUR/Better Plants</strong></td>
<td><strong>Integrating Energy Programs and Services to Complete the Energy Puzzle</strong></td>
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<tr>
<td>Time</td>
<td>Event</td>
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<tr>
<td>12:00pm -</td>
<td>Showcase Presentation: Resource Efficiency Management in the Information Age</td>
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<tr>
<td>12:30pm</td>
<td>Dr. Robert L. Straitt, CEM, CDSM, Resource Efficiency Manager, HQ. U.S. Army Materiel Command</td>
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<tr>
<td>12:30pm - 1:00pm</td>
<td>Showcase Presentation: After the Audit</td>
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<tr>
<td>1:00pm - 1:45pm</td>
<td>Control System Approved Product List</td>
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<tr>
<td>1:00pm - 1:45pm</td>
<td>Mr. Chris Lovejoy, AMRDEC</td>
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<tr>
<td>1:00pm - 1:45pm</td>
<td>Implementing Project Cybersecurity</td>
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<tr>
<td>1:00pm - 1:45pm</td>
<td>Spectrum Solutions, Inc.</td>
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<tr>
<td>2:15pm - 3:15pm</td>
<td>Chillers</td>
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<td>2:15pm - 3:15pm</td>
<td>Mr. Dan Howett, Carrier</td>
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<tr>
<td>2:15pm - 3:15pm</td>
<td><em><strong>CEU Training</strong></em></td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>The Army's Meter Data Management System (MDMS) Training - Metering Program</td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>Mr. Michael Ott, MDMS Program Manager, U.S. Army Engineering and Support Center, Huntsville, U.S Army Corps of Engineers</td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>Ms. Kecia Pierce, PMP, MDMS Outreach Strategy, GDIT MDMS Program Team, K. Pierce Consulting, LLC</td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>Mr. George &quot;Buster&quot; Barksdale, CEM, Systems Engineer, GDIT MDMS Program Team, Government Energy Solutions, Inc.</td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>Monitoring Performance and Commissioning through Metering</td>
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<tr>
<td>3:15pm - 4:00pm</td>
<td>Mr. George &quot;Buster&quot; Barksdale, CEM, Systems Engineer, GDIT MDMS Program Team, Government Energy Solutions, Inc.</td>
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Exhibitor Opportunities

The 2019 Annual Energy Summit will open on Monday evening with a welcome reception held in the exhibit hall, followed by two full days of exhibit time. There will be focused networking breaks in the exhibit hall throughout those two days. There is room for 23 exhibitors on a first-come-first-served basis. Energy Huntsville sponsors will get a $500 discount ($1,500 vs. $2,000) on their exhibit space. Energy Huntsville sponsors also get premiere/preferential exhibit locations (please see Exhibit Layout on subsequent page). For more information on becoming an Energy Huntsville Sponsor and the associated benefits, please go to: http://energyhuntsville.com/sponsor-energy-huntsville/. Exhibit space details are as follows:

- **Platinum Energy Huntsville Sponsors**
  Discounted exhibit space for $1,500
  Full-page ad in the program (10½"H x 8"W with 1/8" bleed; finished 10¾"H x 8¼"W)
  5 conference registrations/badges

- **Gold Energy Huntsville Sponsors**
  Discounted exhibit space for $1,500
  Half-page ad in the program (4¾"H x 7½"W)
  4 conference registrations/badges

- **Silver Energy Huntsville Sponsors**
  Discounted exhibit space for $1,500
  Quarter-page ad in the program (4¾"H x 3 5/8"W)
  3 conference registrations/badges

- **Members/Non-members of Energy Huntsville**
  Exhibit space for $2,000
  Quarter-page ad in the program
  2 conference registrations/badges

All exhibit spaces include:
- 6’ table with 2 chairs
- Free Wi-Fi
- Access to electric outlets and power strips; though it is highly recommended that exhibitors should bring their own power strips and extension cords

**NOTE: The Marriott does not have the ability to receive shipments for booths and materials. Vendors must bring materials/equipment with them at booth setup on Monday or have materials shipped to their personal hotel room to arrive the day of their check-in.**

Exhibit Setup: Monday, February 25 8:00AM – 3:00PM
Exhibit Tear-down: Wednesday, February 27 4:30PM – 6:30PM
2019 Annual Energy Summit Layout
Supporting Opportunities

For those companies that don’t need or desire an exhibit, there are several opportunities to become an Event Supporter of the 2019 Annual Energy Summit:

- Monday Evening Reception
  $5,000
- Breakfast (Tuesday or Wednesday)
  $2,000
- Lunch (Tuesday or Wednesday)
  $4,000
- Networking Break (Four Opportunities)
  $500
- Lanyards (Patron must provide lanyards)
  $500

Supporters will receive the following recognition during the event:
- Table signage during their supporting opportunity
- Recognition in the conference program
- Verbal recognition from the podium

To register as an Event Supporter of the 2019 Annual Energy Summit, please go to: http://energyhuntsvillesummit.com/index.php/register/
Program Advertising Only

For those companies that wish to purchase program advertising only:

- Full-page ad in the program $1,500
  - 10½"H x 8"W
  - 1/8" bleed
  - finished size of 10¾"H x 8¼"W
- Half-page ad in the program $750
  - 4³⁄₄"H x 7½"W
- Quarter-page ad in the program $375
  - 4¾"H x 3 5/8"W

To register for 2019 Annual Energy Summit program advertising only, please go to: http://energyhuntsvillesummit.com/index.php/register/
Hotels

The Huntsville Marriott has provided a block of 50 rooms at a special rate of $122. These rooms will be on a first-come, first-served basis. To make reservations:

Huntsville Marriott at the Space & Rocket Center
5 Tranquility Base
Huntsville, AL 35805
(256) 830-2222
**Last day to book:** 2/4/19

[Book your group rate for Energy Summit](#)

Here are additional hotel options in the area:

Drury Inn and Suites (across I-565 from Marriott)
93 Wynn Drive NW
Huntsville, AL 35805
(256) 430-9888

The Westin Huntsville (at Bridge Street Towne Center)
6800 Governors Drive W
Huntsville, AL 35806
(256) 428-2000

Hilton Garden Inn (off I-565)
4801 Governors House Drive
Huntsville, AL 35805
(256) 430-1778

Embassy Suites (Downtown Huntsville)
800 Monroe Street
Huntsville, AL 35801
(256)-539-7373
Terms and Conditions

The following is a list of regulations set forth by Energy Huntsville ("Show Management") for exhibitors at the Energy Summit/Expo. The regulations are designed to ensure safety and fairness, to eliminate problems and control costs. Exhibitors are urged to study the regulations carefully to avoid any difficulties during their move in and out.

**Booth or Table top Placement** – Booth or table top exhibits will be assigned in accordance with the Exhibitor level committed to by the exhibitor. The Show Management will assign booth or table top space based on preferences of the exhibitors. However, the Show Management retains the exclusive rights to assign booth or table top space, as it deems necessary. Most booths or table tops will be accommodated on a first come, first serve basis.

**Arrangement of Exhibits** – Any portion of the exhibit that obstructs the view of other Exhibitors interferes with the privileges of other Exhibitors, beyond the designated table top space area, or for any reason becomes objectionable must be immediately modified upon notice to the Exhibitor. Show Management reserves the right to inspect all exhibits and request changes deemed necessary.

**Booth or Tabletop Regulations** – The Show Management reserves the right to prohibit the installation of, or enforce the removal of any exhibit that, in the opinion of the show management may be detrimental to the exposition or to the interests of the show’s management.

**Electrical/Internet/Phone/Furniture** – The Exhibitor is financially responsible for all electrical, internet, furniture, and phone connections. Contact Show Management for more details.

**Freight and Installation** – Exhibitors are financially responsible for providing and arranging all necessary labor in transporting, uncrating, erecting, dismantling and re-crating their displays. The Show Management will designate the locations of the Booth or table top and provide an area coincident with the level of Exhibitor to which they requested. Each area will include a 6-foot table where applicable.

**Exhibit Care** – Exhibitors are responsible for keeping exhibits clean and orderly.

**Conduct** – All activities within the exhibit area must be conducted in such a way as not to infringe upon the rights of other Exhibitors or offend visitors in the exhibit area.

**Noise Control** – The use of any sound equipment is prohibited unless approved by the Show Management. Any electronic equipment or machinery that is determined to detract from other exhibits will not be permitted. Any equipment that hinders or obstructs the exhibit functions of another exhibitor may be removed at the discretion of the Show Management.

**Liability** – Neither Energy Huntsville or the U.S. Space and Rocket Center. (collectively “Conference Parties”), nor their respective owners, management company, and their respective officers, directors, employees, agents, parents, subsidiaries, successors, insurers, or assigns shall be responsible for any injury, loss, or damage that may occur to any Exhibitor, their employees, agents, representatives, patrons, or exhibit materials from any cause whatsoever, prior to, during, or subsequent to the show (“Exhibit Related Claims”) including installation, removal, maintenance, occupancy or use of the exhibition premises by the Exhibitor. Exhibitor agrees to indemnify, defend, and hold harmless the Conference Parties, from and against all claims, actions, liabilities, causes of action, including reasonable attorney fees and costs from any action, claim, or demand in directly arising out of Exhibitors’ gross negligence or willful misconduct. Exhibitor acknowledges that the Conference Parties do not maintain insurance covering such losses by the Exhibitor and that it is the sole responsibility of the Exhibitor to obtain such insurance.

**Insurance** – The Show Management will take every reasonable precaution to prevent loss to Exhibitor’s goods, but under no circumstances will the Show Management assume any responsibility for loss or damage that might ensue from any cause in connection with transfer, installation, maintenance, or removal of exhibits. The Show Management will not be responsible in any way for goods while on exhibit or in storage. Security personnel will be on duty, but the Show Management will not assume any responsibility for loss or damage caused to Exhibitor’s property by fire, theft, damage, and personal injury or otherwise. Exhibitors are advised to maintain normal precautionary measures to protect their display materials and equipment and to cover their property with suitable insurance.
Terms and Conditions (continued)

Promotion – All conference-related advertising and promotion are conducted at the discretion of the Show Management; provided, however, that written permission must be obtained before using Exhibitor’s marks or logos in advertising or promotional materials. The Show Management represents and covenants that all of the communications with third parties described in this Agreement will at all times comply with all applicable laws, statutes, ordinances, and regulations that directly or indirectly apply to such communications.

Endorsement – The Conference Parties do not approve, endorse, or recommend the use of any specific commercial product or service. Therefore, the Exhibitor may not imply, either verbally or in print, that his or her products or services are approved, endorsed, or recommended by the Show Management by virtue of the Exhibitor’s presence at the show.

Labor – Rules and regulation of local labor unions and may change at any time. When union labor is required because of building or contractor requirements, it will be necessary for the Exhibitor to comply with these regulations.

Fire Department Regulations – All Fire Department regulations set forth by the Huntsville Fire Department will be enforced. All aisles must be kept clear and all exits to fire stairs unobstructed. All drapes, table coverings, display materials, and paper used for decorating purposes must be flameproof and are subject to inspection. No flammable fluids or substances may be used or shown in table tops.

Security – Security will be provided on by the U.S. Space and Rocket Center.

Safety – The Exhibitor agrees to comply with local fire and safety regulations and furnish any permits as requested by local authorities. Every Exhibitor is responsible for the protection of the public as it relates to any hazard that exists within his or her exhibition. Show Management reserves the right to declare any exhibits unsafe and order its correction or removal.

Compliance - The Exhibitor accepts and agrees to fully comply with the terms of the Exhibitor Regulations governing the conduct and participation at the Energy Huntsville Summit.

Non-guarantee – The Show Management shall remain free of harm from product sales, attendance, exclusive privileges, or Exhibitor successes.

Commitment of Services - The Show Management states that it will provide all services and benefits listed on this Agreement according to the level of Exhibitor selected by the exhibitor. If the Show Management cancels the conference for any reason, Exhibitor, and other promotional Exhibitors are entitled to a full refund of fees paid pursuant to this Agreement.

Impossibility/Force Majeure - The performance of the Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, terrorism, Government regulations, disaster, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities – to the extent that such circumstance makes it illegal or impossible to provide or use or travel to the conference facilities. The ability to terminate this agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical – but in no event longer than ten (10) days – after learning of such basis.

Signature:  
Date: December 17, 2017

Energy Huntsville
By: Jay W. Newkirk
Energy Huntsville Chairman of the Board
Become an Exhibitor for the 2019 Annual Energy Summit

Register at:
www.energyhuntsvillesummit.com

For Summit program and exhibitor information contact:
Kecia Pierce, Event Planning, Energy Huntsville
kecia.pierce@kpierceconsulting.com
256-527-2650